Section 1: Opportunities to improve **PRIORITIZE better** 

	Always			Never		
I put off routine paperwork	1	2	3	4	5	
I avoid detail work	1	2	3	4	5	
I accumulate reading material	1	2	3	4	5	
I socialize too much at work	1	2	3	4	5	
Being Disciplined Subtotal =						
	Always			Never		
I have trouble saying "No"	1	2	3	4	5	
I knowingly agree to be in more than one place at one time	1	2	3	4	5	
I accept new demands without negotiating prior commitments	1	2	3	4	5	
I end up working for my "helpers"	1	2	3	4	5	
Negotiating Demands Subtotal =						
	Always			Never		
I attempt too much at once	1	2	3	4	5	
I find it hard to make time for long-range planning	1	2	3	4	5	
I spend all day handling crises	1	2	3	4	5	
I notice that I'm not making as much personal contact as the job	1	2	3	4	5	
demands						
Setting Priorities Subtotal =						

Section 2: Opportunities to improve **OPTIMIZE better** 

	Alw	Always			Never		
I always want to do it myself	1	2	3	4	5		
I have a messy, stacked work area	1	2	3	4	5		
I lack adequate administrative support	1	2	3	4	5		
I fail to delegate responsibility to others	1	2	3	4	5		
Using Resources Subtotal =							
	Alwa	ys	Never				
I work on my day off	1	2	3	4	5		
I feel as though I am neglecting my family and friends	1	2	3	4	5		
I skip meals, exercise or quiet time in order to work	1	2	3	4	5		
I find myself talking about work in social situations	1	2	3	4	5		
Balancing Lifestyle Subtotal =							

Section 3: Opportunities to improve **ORGANIZE better** 

	Always			Never			
I operate without keeping a calendar	1	2	3	4	5		
I set unrealistic time limits on projects	1	2	3	4	5		
I avoid big jobs because they are too complex	1	2	3	4	5		
I work without a daily list of tasks	1	2	3	4	5		
Planning Subtotal =							
	Always			Never			
I miss deadlines	1	2	3	4	5		
I postpone decisions	1	2	3	4	5		
I arrive late for meetings or appointments	1	2	3	4	5		
I leave jobs undone	1	2	3	4	5		
Keeping Commitments Subtotal =							

Section 4: Opportunities to improve MINIMIZE INTERRUPTIONS

	Alw	ays		Never	
I have too many interruptions	1	2	3	4	5
I seem to spend all day on the phone	1	2	3	4	5
I go to too many meetings	1	2	3	4	5
I read my junk mail	1	2	3	4	5
Managing Interruptions Subtotal =					

Interpreting Your Sub-Total Score(s)

15-20 → You have good mastery of this skill

 $10-15 \rightarrow$  There is room for improvement

4-10 → This skill needs working on NOW n'at!